


## **FUNDAMENTAL CHARACTERISTICS OF A LEADER**

- Has long-term vision: Ahead of the events, anticipating problems and identifying opportunities (it is a creative person, likes to "throw forward").
- Action: Fight for the goals to achieve, without surrender, and with persistence!
- Brightness: Renowned for his great energy and spirit of work, the clarity of his ideas.
- Has value: Do not fall in front of problems and adversity is not discouraged because he has a conviction to test what he wants to accomplish and create important.
- Enthusiasm and love: excite your people that you perceive the leader pursues objectives that are beneficial and positive. Spread your passion on the idea it suggests.
- Communicates with excellence and efficiency: He has a great ability to offer and "sell" his vision and made known their plans the suggestion.
- Handles: Can use its authority when necessary. It is comprehensive but not "soft," you know to decide how to reach out to others to maintain good relations climate. It is authoritative, but quite the opposite.
- Requires: It is very demanding at all and therefore himself with people who follow him, trying to focus on excellence (doing the best they can with what you have) instead of focusing on perfectionism (in error and in missing).
- Sympathizes and sports: Has charisma and magnetism and it feels good to his people. There is always room for relaxation, flexibility, and why not a little humor from his initiative.
- Is honest and consistent: He has moral and ethical values and principles which are its basic pillars on which you base your philosophy of life and allows people who continue to feel confidence in him. A person who is consistency between what he says and does.

Stephen Covey (in his book *The 7 Habits of Highly Effective People*) suggests a habit to begin with the end in mind to make our lives may have reason to be. Creating a vision of what we can achieve our actions are directed at what is truly meaningful in our lives.

Source: Ana Vera. Adaptation: Victoria Andrea Muñoz Serra.

## REFERENCE OF THIS TEXT

 *Fundamental Characteristics Of A Leader*, Muñoz Serra, Victoria Andrea, website: Victoria Andrea Muñoz Serra ([http://www.victoria-andrea-munoz-serra.com/coaching\\_integral\\_ingles.html](http://www.victoria-andrea-munoz-serra.com/coaching_integral_ingles.html)), Concepción, Chile, March 2012.